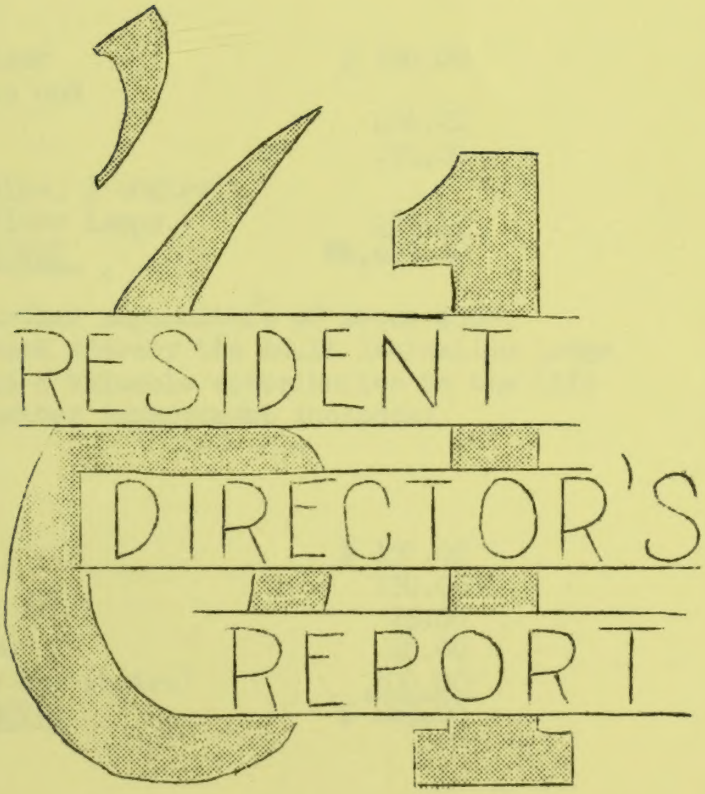
LAKE WINNIPESAUKEE

NEW HAMPSHIRE



N. GREENE

I. The Season Past:

The steady growth of Sandy as a family vacation camp continued this past season. The total number of regular campers increased from 797 to 933, a 3% increase of adults and 43% of children. Indications are that the proportion of children to adults will continue to mount faster in the next few years, but there are two balancing factors: first, these children are moving into high fee brackets and secondly, the newer families are tending to become regular Sandy families. There has also been a reduction in the number of older single men and women, either by death or for whom the facilities of Sandy are too rugged for their age.

The desirability of an auxiliary lodge to alleviate the pressures created by this increase in the proportion of children, especially in inclement weather, has been noted continuously since 1950. Not only would this additional covered recreation area enhance the increasing demands for a children's program, as well as relieve the pressures on the present lodge facilities, but also it would afford means for greater flexibility of general programming.

To some degree, the conversion of the "Squanto" cabin to an adult reading and game lodge has relieved the situation. While it represents a change in our line of thinking (in terms of its use by children rather than adults), its value was attested by it's continuous use evenings even before the work was completed. It also proved to be a happy solution for the holding of the Sunday evening Vesper Sing when the weather prevented our using the Chapel.

To date the conversion of "Squanto" has cost about $1,680 as follows:

"Heat-O-Lator" fireplace	$ 750.00
Lumber, windows, doors and other materials	466.21
Labor costs	275.00
Furniture (4 pine tables, 3 chairs, 4 table lamps, 2 floor lamps.)	188.19
TOTAL	$1,679.40

It is hoped that a further expenditure of about $500. next summer will complete the work whereby the Adult Recreation Lodge will be brought into fruition as a valuable contribution to the life at Sandy. This contemplated further improvement includes:

Reflooring	$ 150.00
Reroofing	150.00
Additional shelving	25.00
Cupboards for equipment	40.00
4 Bridge Sets (tables and chairs)	100.00
TOTAL	$ 465.00

I. The Season Past:

The steady growth of Sandy as a family vacation camp continued this past season. The total number of regular campers increased from 727 to 923, a 26% increase of adults and 13% of children. Indications are that the proportion of children to adults will continue to mount faster in the next few years, but there are two balancing factors: First, those children are moving into high fee brackets and secondly, the newer families are tending to become regular Sandy families. There has also been a reduction in the number of older single men and women, either by death or for whom the facilities of Sandy are too rugged for their age.

The desirability of an auxiliary lodge to alleviate the pressures created by this increase in the proportion of children, especially in inclement weather, has been noted continuously since 1950. Not only would this additional covered recreation area enhance the increasing demands for a children's program, as well as relieve the pressure on the present Lodge facilities, but also it would afford means for greater flexibility of general programming.

To some degree, the conversion of the "Squambo" cabin to an adult reading and game lodge has relieved the situation. While it represents a change in our line of thinking (in terms of its use by children rather than adults), its value was attested by its continuous use evenings even before the work was completed. It also proved to be a happy solution for the holding of the Sunday evening Vesper Sing when the weather prevented our using the Chapel.

To date the conversion of "Squambo" has cost about $1,650 as follows:

"Heat-O-Lator" fireplace	$ 750.00
Lumber, windows, doors and other materials	466.21
Labor costs	275.00
Furniture (4 pine tables, 3 chairs, 4 table lamps, 2 floor lamps.)	158.79
TOTAL	$1,650.00

It is hoped that a further expenditure of about $500. next summer will complete the work whereby the Adult Recreation Lodge will be brought into fruition as a valuable contribution to the life at Sandy. This contemplated further improvements include:

Reflooring	$ 120.00
Reroofing	130.00
Additional shelving	25.00
Cupboards for equipment	45.00
4 Bridge Sets (tables and chairs)	100.00
TOTAL	$ 420.00

By this realization of the Adult Recreation Lodge and the complete electrification of cabins, a distinct milestone has been marked.at Sandy Island. No longer are we running to catch up in terms of the facilities at Sandy, but we are now definitely moving ahead in terms of building Sandy into the finest family recreation area in New England. We have a long way to go, but this past summer marks a definite stride in that direction.

Other improvements were the ice cube machine in the Dining Hall, the new Blodgett baking oven, the new Jeep with it's most useful front end winch, the screens and door in the loft of the Lodge, the new electronic organ, a porch on the chef's cabin, the slips for the rowboats in front of the Lodge, and the new swimming raft. The extension of the road, which formerly ended back of "Broadside", behind "Bostonian" to join the road back of "Die Neidohle" has eliminated that "dead end" and greatly enhanced the work of the service crew in the distribution of linen and the handling of luggage.

The replacement of the plastic soil pipe with copper pipe should "solve" the problem of the offensive odors which have plagued us in the Dining Hall area for many years. And the replacement of the hot water heater in the Kitchen, whose collapse this summer was wholly unforseen, should guarantee an uninterrupted supply of hot water for years to come.

The addition of the two new cabins, "Sue-Robin" and "Viking", have increased the number of new family accommodations to twelve, having eight more to be "financed" in the near future. One of these has already been "financed", to be built this spring on the shore in front of the "Ritz" cabin.

Additional improvements were realized in many little ways by the continued excellent work of "Baldy" Steward; such as, the new cabinet in the office for the storage of supplies, repairs to the roof of the "North" cabin, louveres at both the north and the south ends of the Dining Hall to alleviate the over-heating of the rooms over the Dining Hall, further screening of cabins, as well as his continued project of pruning pine trees (especially in the Lodge-Dining Hall area) and the thining of new growth.

The staff contributed much to the efficient operation. As usual Tom Kirby and the boys on the Service Crew kept things moving smoothly in and out during the season, and also continued the excellent work of the two parties of campers in the fall of 1960 and the spring of 1961 in clearing out of brush and opening up the island.

We were most happy to have Frank O'Connor running the food service for the fourth consecutive season. With the help of his wife Evelyn, as baker, Frank provided meals on which many campers commented as being the best they had had over the years they had been at Sandy. Walter Jones who has now been at Sandy for 52 seasons (and for most of us is fondly regarded as "Mr. Sandy Island") continued, in spite of his years, to keep up the tone of the Dining Hall.

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The heaviest program burden came to Pat Kirby in handling the increasing number of younger children in the morning program. For the past several years she has had an assistant; but with as many as thirty or more children in some weeks her ingenuity is being taxed to keep them busy and happy for three hours.

It has been recommended that we extend the children's program by breaking it into three divisions; namely, one group to include up to five years of age; a second group from five to eight years of age, and the third group for those over eight years of age. At this point, however, I am inclined to feel that it would be a mistake. Not only would we be progressing toward a "camp within a camp", but also it would tax our present facilities too much, especially on rainy days. Were we to acquire the auxiliary lodge, we might consider it.

I am strongly of the opinion that the children's program must be kept as a subsidiary part of theover-all program, and not be allowed to grow into a program of itself that might well distort the over-all structure of the present camp picture. In other words, it must be kept as a "convenience" and not be allowed to develop into a dominant aspect of the camp operations.

To continue this policy will, of course, increase the problem as the proportion of children to adults increases. The limits of our present housing facilities and future plan for use of new and old housing, should cause this trend to level off as the children of the families who continue to come to Sandy grow older.

While the regular camp season is continuing to grow, our experience with the pre-season conference has not been as satisfactory. Even though the pre-season conferences have been given considerable reduced rates on the basis of the camp's facilities not being fully open, the pressure for added services remains. The camp staff has very little time in advance of their arrival to begin the opening procedures, and provide these groups with the services they desire. Moreover, it has been necessary to have virtually a complete staff to service the conference which, of course, means an appreciable overhead.

The decrease of conferees of the "Square Dance Weekenders" which we have had in the past several seasons makes the project no longer feasible from a financial viewpoint, to say nothing of the pressure it incurs in recruitment of staff in June, and the amount of work necessary in all too short time to recover the camp from the ravages of the winter.

We have been most fortunate in having the services of Harold Sanderson to get both pre-season and post-season work done. This, however, has proven to be more expensive than the costs of maintaining our own work group. It had been hoped that enough surplus of income would be derived from the pre-season Square Dance Weekend program to cover the costs, but such has not been the case.

The heaviest program burden comes to rest firmly in handling the increasing number of younger children in the morning program. For the past several years she has had an assistant; but with as many as thirty or more children in more weeks her frequently is noting taken to keep them busy and happy for three hours.

It has been recommended that we extend the children's program by creating it into three divisions: namely, one group to include up to five years of age; a second group from five to eight years of age, and the third group for those over eight years of age. At this point, however, I am inclined to feel that it would be a mistake, not only would we be proceeding toward a "camp within a camp", but also it would box our overall facilities too much, especially on rainy days. Were we to acquire the auxiliary lodge, we might consider it.

I am strongly of the opinion that the children's program must be kept as a subsidiary part of Grover-all program, and not be allowed to grow into a program of itself that might well distort the or-all structure of the present camp picture. In other words, it must be kept as a "convenience" and not be allowed to develop into a dominant aspect of the camp operations.

To continue this policy will, of course, increase the problem as the projection of children to equite increase. The limits of our present boating facilities and future plan for use of new and old lodging, should cause this trend to level off as the children of the families who continue to come to Camp grow older.

Now the regular camp season is continuing to grow, our experience with the pre-season or fetures has not been as satisfactory. Even though the pre-season conferences have been given considerable reduced rates on the basis of the camp's facilities not being fully open, the pressure for added services remains. The camp staff has very little time in advance of their arrival to begin the opening procedures, and provide these groups with the services they desire. Moreover, it has been necessary to have virtually a complete staff to service the conference which, of course, means an appreciable overhead.

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Moreover, this activity under the auspices of the Program Department of the Huntington Avenue Branch of the Boston Y.M.C.A. is such that they are unable to give us a guarantee. Therefore I would recommend that we do not renew our agreement with them, and that we forego any pre-season conference until a more reliable opportunity arises.

The campers programs were well organized thanks to the following visiting program directors:

July 1-8	Warren Scott
July 8-15	Morris Hight
July 15-22	Art King
July 22-29	Ralph Raymond
July 29-Aug.5	Hunter Severding
Aug 5-12	Bruce Ward
Aug 12-17	George Seiffert
Aug 17-26	Durham Miller

And much appreciation is due Don Rasmussen not only for his running of the older children's program, but also for his fine handling of the chapel services .

A special vote of thanks is due Warren Cushman for the splendid way he organized the fall work weekend a year ago. They did a monumental job in clearing out brush and wiring cabins. Thanks is also due Ivan McGray and his work party who in the spring did a fine job continuing the clearing out and further electrification. Both work parties materially helped to improve the camp grounds and to enable the better operations of the camp.

One of the finest boosts we have had in recent years was the showing of the new Sandy Island film on T.V. Channel 4 last May. Thanks to the efforts of Warren Cushman, Arthur Lein, and others of the Sandy Island Committee, this project of several years came to fruition this spring. Most significant was the donation of time and talent by Jack Chase, of the staff of Channel 4 and a staunch friend of the Boston Y.M.C.A. Mr. Chase had arranged for a copy of the film to be placed in the Channel 4 library, and on Mother's Day, because of a last minute shift in programming, it was broadcast.

By telephone and mail 257 inquires were received by the Youth Division office, of which twelve families materialized as campers for a total of sixty-one camper weeks. While most of the inquiries came from within a fifty-mile radius of Boston, we heard from as far away as Brattleboro, Vermont, Keene, New Hampshire, and Pawtucket, Rhode Island.

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Aug 5-12	Bruce Ward
Aug 12-17	George Seiffert
Aug 17-26	Durham Miller

And such appreciation is due Don Rasmussen not only for his running of the older children's program, but also for his fine handling of the chapel services.

A special vote of thanks is due Warren Dunham for the splendid way he organized the fall work weekend a year ago. They did a monumental job in clearing out brush and wiring cabins. Thanks is also due Ivan Hadley and his work party who in the spring did a fine job continuing the clearing out and further electrification. Both work parties materially helped to improve the camp grounds and to enable the better operations of the camp.

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By telephone and mail 457 inquiries were received by the Youth Division office, of which twelve families materialized as campers for a total of sixty-one camper weeks. While most of the inquiries came from within a fifty-mile radius of Boston, we heard from as far away as Brattleboro, Vermont, Keene, New Hampshire, and Pawtucket, Rhode Island.

II. Looking Ahead to the 1962 Season

Present indications are for as good if not better season in 1962. As of the moment 345 camper weeks have been signed for as follows:

Weeks	Single Men	Single Women	Families Adults	Families Children	TOTALS
June 30-July 7	1	0	11	15	27
July 7-14	1	0	23	31	55
July 14-21	1	0	32	38	71
July 21-28	1	0	30	33	64
July 28-Aug. 4	1	0	12	13	26
Aug. 4-11	1	0	16	19	36
Aug. 11-18	1	0	16	18	35
Aug. 18-25	0	0	6	4	10
Aug. 25-Sept. 1		(Christadelphian Conference)			
Labor Day Weekend	10	11	0		21
					345

The area for the new workshop was laid out by "Baldy" Steward before leaving Sandy this fall, and it is hoped that we can get the foundation laid this summer, looking toward erecting walls and partitions in 1963, and roofing and equipping the new shop by 1964. Anticipating the laying of the foundation next spring and summer, temporary arrangements have been made to barge three trucks loaded with gravel and a backhoe from Center Harbor. The backhoe will also dig a new garbage disposal pit as well as dig the foundation for the new workshop. By having the loaded trucks on the barge they can drive the gravel right to the location, saving extra handling. This will amount to an estimated cost of $500, and arrangements will have to be confirmed before April first.

At the same time the barge can transport cover materials for the three tennis courts. This material is obtainable from Jack Kenney of Franconia, N.H., a recognized expert on tennis court surfaces. He has recommended:

6000 lbs of base clay	$ 66.00
Delivery charge	35.00
12,000 lbs of coarse cover	66.75
3,000 lbs of fine cover	219.00
TOTAL	$386.75

According to Robert Colby of the Colby Marine Construction, Inc., this can all be handled in one trip from Glendale.

It is desirable that we continue our blanket replenishment program by purchasing 100 more this spring in the amount of $400.

The reroofing of the east side of the Lodge roof has yet to be done. In this we are stretching our luck quite thin. Also the chairs in the Lodge which we had purchased used a number of years ago, are breaking up. We should begin a replacement program by purchasing fifty next summer, and the same amount each succeeding summer until we have acquired two hundred.

To recapitulate, I would recommend the following capital improvement program:

Barging of equipment and fill for new workshop foundation	$ 500.00
Cement for same	125.00
Tennis court cover materials	386.00
100 new woolen blankets	400.00
Reroofing of Lodge	350.00
50 new folding chairs	250.00
Completion of Adult Reading Lodge	465.00
Additional Vulcan Fryer	500.00
TOTAL	$2976.00

In addition to the above recommendations for capital expenditures for the 1962 season, we have already contracted for $2,337.00 in Aqua-Therm equipment to protect both the North Dock and the new dock in front of the Lodge from any further ice damage. These Aqua-Therm installations (two at North Dock of 3/4 h.p., and two at the new dock of 1/2 h.p.) will keep open water in these areas all winter. These installations were urged by Goodwin's of Weirs Beach, and after careful review by Dr. Ray Johns and Edwin C. Johnson, it was decided that time was of the essence to get them properly installed for this winter. Accordingly Mr. Johnson wrote to Goodwin's on November 3rd authorizing the installations.

We are hopeful of receiving a sizeable donation in memory of a former Sandy camper which when matched by Mr. Babson, will help to defray some of these costs. But it is advisable that we undertake a capital fund campaign immediately to culminate before the end of the year in order that the proceeds will also be matched.

Respectfully submitted,

NORMAN GREENE

Resident Director

APPENDIX I

TOTAL CAMPER DATA - 1961

1.	Total Number of Campers		1,171
	Conferees	238	
	Regular Campers	933	
2.	Total Camper Days		7,687
	Conferees	1,061	
	Regular Campers	6,626	
3.	Total Person Days		11,203
	Conferees	1,061	
	Regular Campers	6,626	
	Staff, Guests, etc.	3,516	

APPENDIX II

BASIC FACTS ON REGULAR CAMPERS - 1961

1.	Number of Campers			933
	Male adults		254	
	Female adults		276	
	Children		403	
2.	Length of Stay			933
	7 days or less		698	
	8-14 days		197	
	15-21 days		22	
	22-28 days		8	
	29 days or more		8	
3.	Residence			933
	Metropolitan Boston		596	
	Other Massachusetts		177	
	Other New England		61	
	New York		55	
	New Jersey		17	
	Pennsylvania		23	
	Other United States		4	
4.	Members of Y.M.C.A.'s			71
	Boston		49	
	Hunt. Avenue	42		
	Charlestown	3		
	West Roxbury	2		
	Hyde Park	2		
	Cambridge		6	
	Somerville		6	
	Newton		2	
	Melrose		1	
	Lynn		1	
	Total Massachusetts		65	
	New York		3	
	Pennsylvania		2	
	New Jersey		1	
5.	Religious Affiliation			933
	Protestant		613	
	Catholic		276	
	Jewish		41	
	Other		3	

6. Race 933

White	922
Negro	5
Oriental	6

7. Number of Seasons 933

1	367
2	167
3 - 5	204
6 - 9	87
10 - 14	79
15 - 19	12
20 - 24	4
25 - 29	5
30 - 39	6
40 - 49	0
50 or more	2

8. Occupations 340

Technical: Engineers, Technicians, etc.	92
Professional: Doctors, Lawyers, Ministers	7
Social: Teachers, "Y" Secretaries, Nurses	17
Business: Bankers, Accountants, Managers	25
Executives, owner-operators	16
Supervisors: Foremen, Inspectors, etc.	21
Office Workers: Secretary, Clerical, etc.	60
Government: Federal, State and Local	12
Sales: Salesmen, Advertising, Promotion	37
Students	11
Laborers: Factory, Farm, etc.	20
Domestic: Housewives, Cooks, Maids, etc.	13
Retired	9

9. Distribution of Regular Campers by "Camper Weeks"

Single Persons:	19-30	30-40	40-50	Over 50	Total
Men	25	42	15	43	125
Women	22	26	14	26	88
					213

Families:

	Adults	507	
	13-18	84	
	10-12	55	
	7-9	100	
	3-6	140	
	0-2	52	938
Total Camper Weeks			1,151
	Weeks	873	
	Weekends	278	1,151

WEEKS	1961	1960	1959	1958	1957	1956	1955
Pre-season	23	14	0	0	4	2	13
July 1-8	158	120	98	91	101	89	108
July 8-15	133	144	149	126	129	112	88
July 15-22	125	137	162	140	142	133	123
July 22-29	147	147	139	150	149	137	146
July 29-Aug.5	115	122	152	109	125	143	125
Aug. 5-12	91	111	121	153	145	159	152
Aug. 12-19	120	124	93	129	129	124	128
Aug. 19-26	93	88	68	98	100	102	100
Aug. 26-Sept. 2	*	*	*	1*	1*	2*	18
Labor Day	146	159	152	150	144	102	121
Weekend	1151	1166	1134	1147	1169	1105	1122

(* Christadelphian Conferences)

Number of Campers Registered in 1961 933

Average Period of Registration 1.2 weeks

WEEKS	1961	1960	1959	1958	1957	1956	1955
Pre-season	23	14	0	0	4	2	13
July 1-8	158	130	94	91	101	89	108
July 8-15	135	144	149	136	129	112	88
July 15-22	125	137	142	140	142	133	133
July 22-29	147	147	139	130	149	137	146
July 29 Aug.5	115	122	152	109	125	143	125
Aug. 5-12	91	111	121	139	145	159	129
Aug. 12-19	130	124	93	129	129	124	128
Aug. 19-26	93	88	68	96	100	102	100
Aug. 26-Sept. 2	*	*	*	1*	1*	2*	18
Labor Day weekend	144 / 1151	155 / 1186	142 / 1134	130 / 1147	144 / 1109	102 / 1105	121 / 1133

(* Christadelphian Conferences)

Number of Campers Registered in 1961 933

Average Period of Registration 1.2 weeks

APPENDIX III

ESTIMATED OPERATING STATEMENT as of September 25, 1961

Income:	
Camper Fees	$ 43,443.87
Store Receipts	3,464.60
Crafts Receipts	870.85
Boat Receipts	266.00
Pre-Season Square Dance Weekends	1,476.00
Total Income	$ 49.521.32
Operation Expenditures:	
Salaries, social security, etc.	$ 9,813.86
Food Costs	12,704.58
Kitchen Expenditures	725.75
Store Expenditures	3,277.00
Craft Expenditures	919.55
Program Expenditures	608.26
Travel, trucking, etc.	600.23
Office, Postage, Promotion, etc.	1,663.78
Boat Expenses	1,583.98
General Supplies, Laundry, Medical, etc.	2,967.56
Light and Power Costs	1,073.44
Buildings: additions, repairs, etc.	2,449.19
Equipment: Additions, repairs, etc.	3,055.72
Miscellaneous items	56.65
Total Operation Expenditures	$ 41,499.55
Overhead Expenditures:	
Youth Division	$ 4,560.00
Repayment of Cabin Loans	1,500.00
Taxes	420.00
Insurance	336.32
Total Expenditures	$ 48,315.87
Estimated Operating Surplus *	1,205.45
	$ 49,521.32

* Not only are the above figures subject to the year-end audit and adjustments by the Treasurer's Office; but also the following items have yet to be satisfied:

Estimated additional insurance	$ 600.00
National and Area Support	100.00

APPENDIX III

ESTIMATED OPERATING STATEMENT as of September 25, 1961

Income:

Camper Fees	$ 42,143.87
Store Receipts	1,444.00
Crafts Receipts	870.25
Boat Receipts	200.00
Pre-Season Square Dance Receipts	1,372.00
Total Income	$ 45,930.12

Operation Expenditures:

Salaries, social security, etc.	$ 9,813.66
Food Costs	12,704.58
Kitchen Expenditures	725.73
Store Expenditures	2,277.00
Crafts Expenditures	947.35
Program Expenditures	608.48
Travel, trucking, etc.	603.93
Office, Postage, Promotion, etc.	1,583.78
Boat Expenses	1,583.98
General Supplies, Laundry, Medical, etc.	2,987.50
Light and Power Costs	1,073.44
Buildings: maintenance, repairs, etc.	2,449.17
Equipment: additions, repairs, etc.	3,055.72
Miscellaneous Items	50.05
Total Operation Expenditures	$ 41,579.35

Overhead Expenditures:

Youth Division	$ 4,560.00
Repayment of Cabin Loan	1,500.00
Taxes	450.00
Insurance	336.12
Total Expenditures	$ 48,425.47
Estimated Operating Surplus *	1,504.65
	$ 49,930.12

* Not only are the above figures subject to the year-end audit and adjustments by the Treasurer's Office; but also the following items have yet to be satisfied:

Estimated additional insurance	$ 600.00
National and Area Support	700.00